

**SIEMENS**

**Global network of innovation**

Siemens is  
committed to both  
**continuity**  
and  
**change**

# Management continuity is a key factor in our success

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<u>Werner von Siemens</u>	1847 – 1890
Wilhelm von Siemens, Carl von Siemens	1890 – 1919
Carl Friedrich von Siemens	1919 – 1941
Hermann von Siemens	5 – 1956
Ernst von Siemens	1956 – 1968

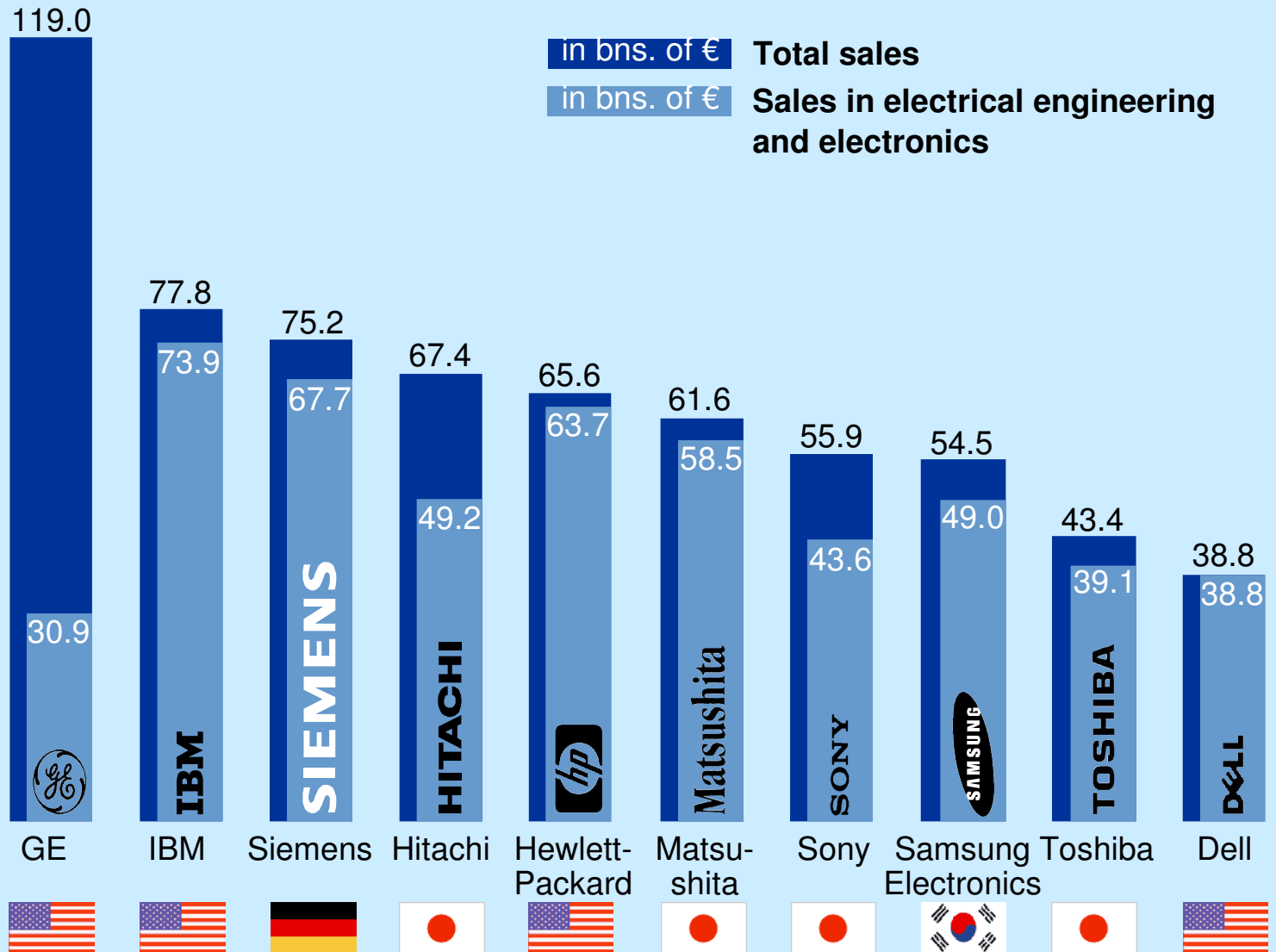


1968 – 1971	Gerd Tacke
1971 – 1981	Bernhard Plettner
1981 – 1992	Karlheinz Kaske
1992 – 2005	Heinrich v. Pierer
since 2005	<b>Klaus Kleinfeld</b>

Siemens is one of the world's  
**most successful**  
**companies**  
in electrical engineering  
and electronics

We are one of the largest companies in our field

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# Our key figures reflect an outstanding performance

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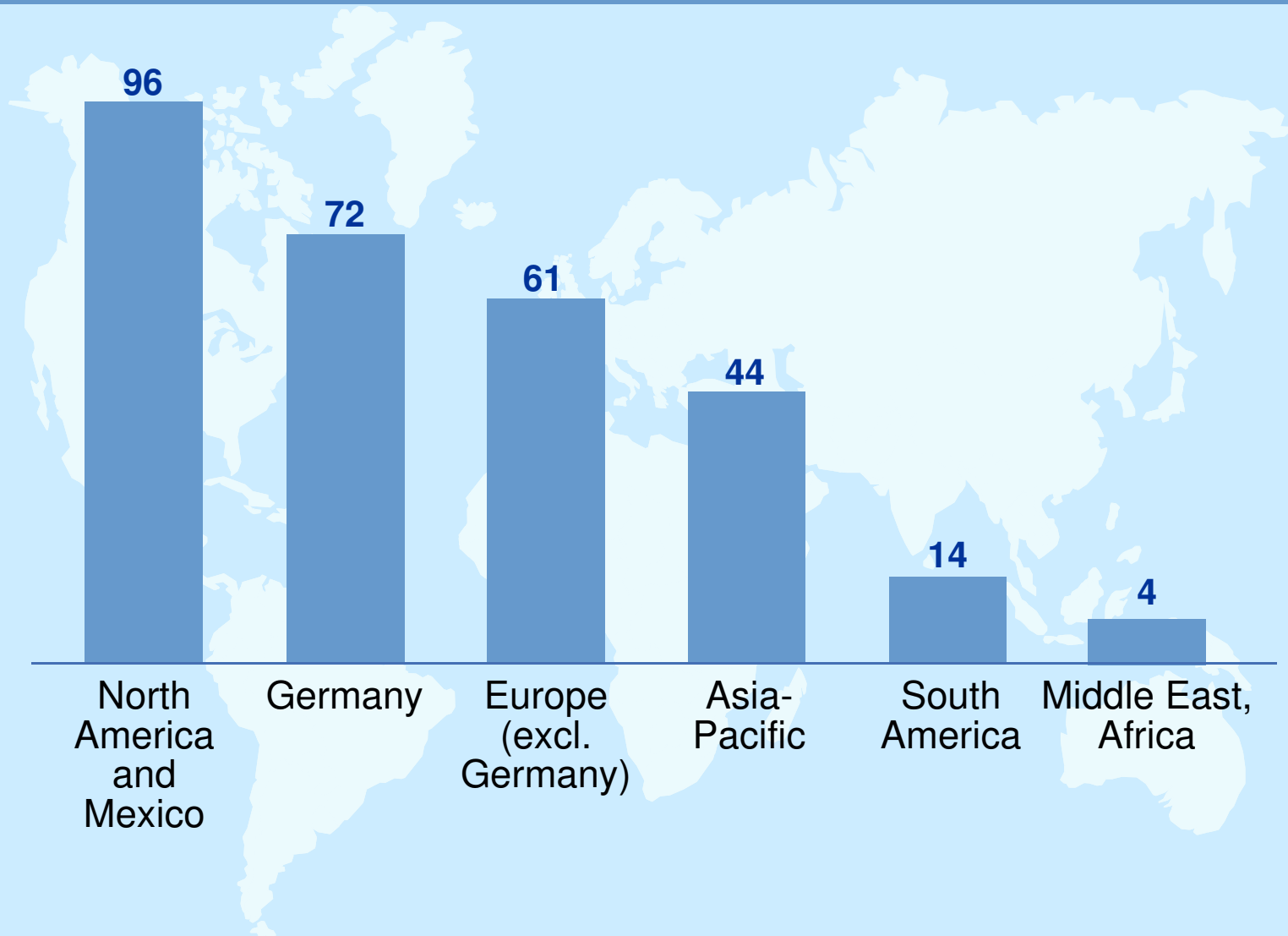
<u>in billions of euros</u>	<b>2004<sup>1)</sup></b>	<b>2003<sup>1)</sup></b>	<b>Change in %</b>
<b>New orders</b>	<b>80.830</b>	75.056	+ 9 <sup>2)</sup>
<b>Sales</b>	<b>75.167</b>	74.233	+ 3 <sup>2)</sup>
<b>Net income</b>	<b>3.405</b>	2.445	+ 39
<b>Net income provided by operating activities</b>	<b>5.080</b>	5.712	- 11
<b>Net cash used in investing activities</b>	<b>(1.818)</b>	(3.939)	
<b>Research and development expenses</b>	<b>5.063</b>	5.067	
<b>Shareholders' equity (September 30)</b>	<b>26.855</b>	23.715	
<b>Dividend</b>	<b>€1.25</b>	€1.10	
<b>Employees (September 30, in thousands)</b>	<b>430</b>	417	
<b>Number of shares (in millions)</b>	<b>891</b>	891	

<sup>1)</sup> Fiscal year: October 1 to September 30

<sup>2)</sup> Adjusted for currency effects and portfolio activities

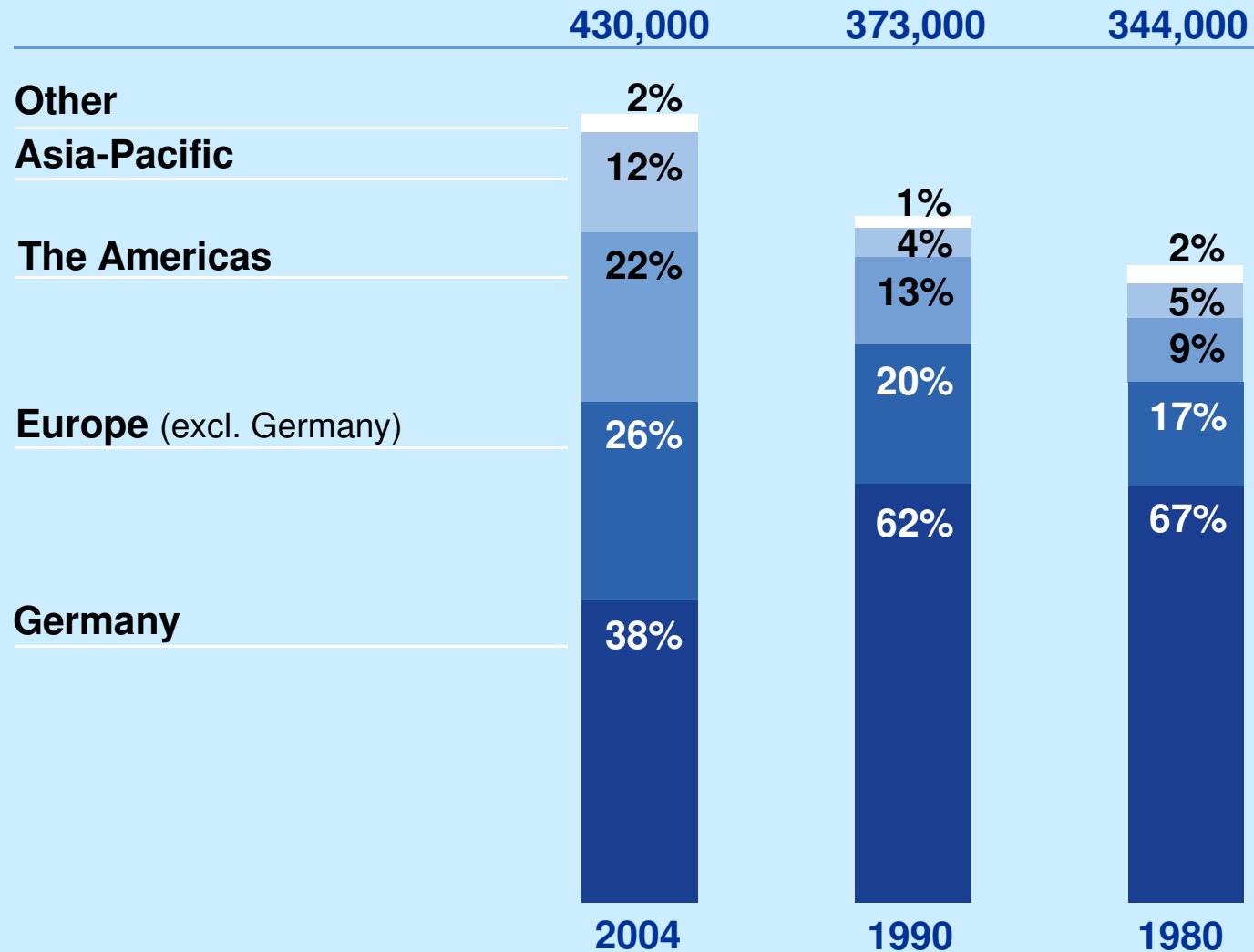
With production facilities all around  
the world, we are a true global player

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We have 430,000 employees and activities in more than 190 countries

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# Our sales are generated all around the globe

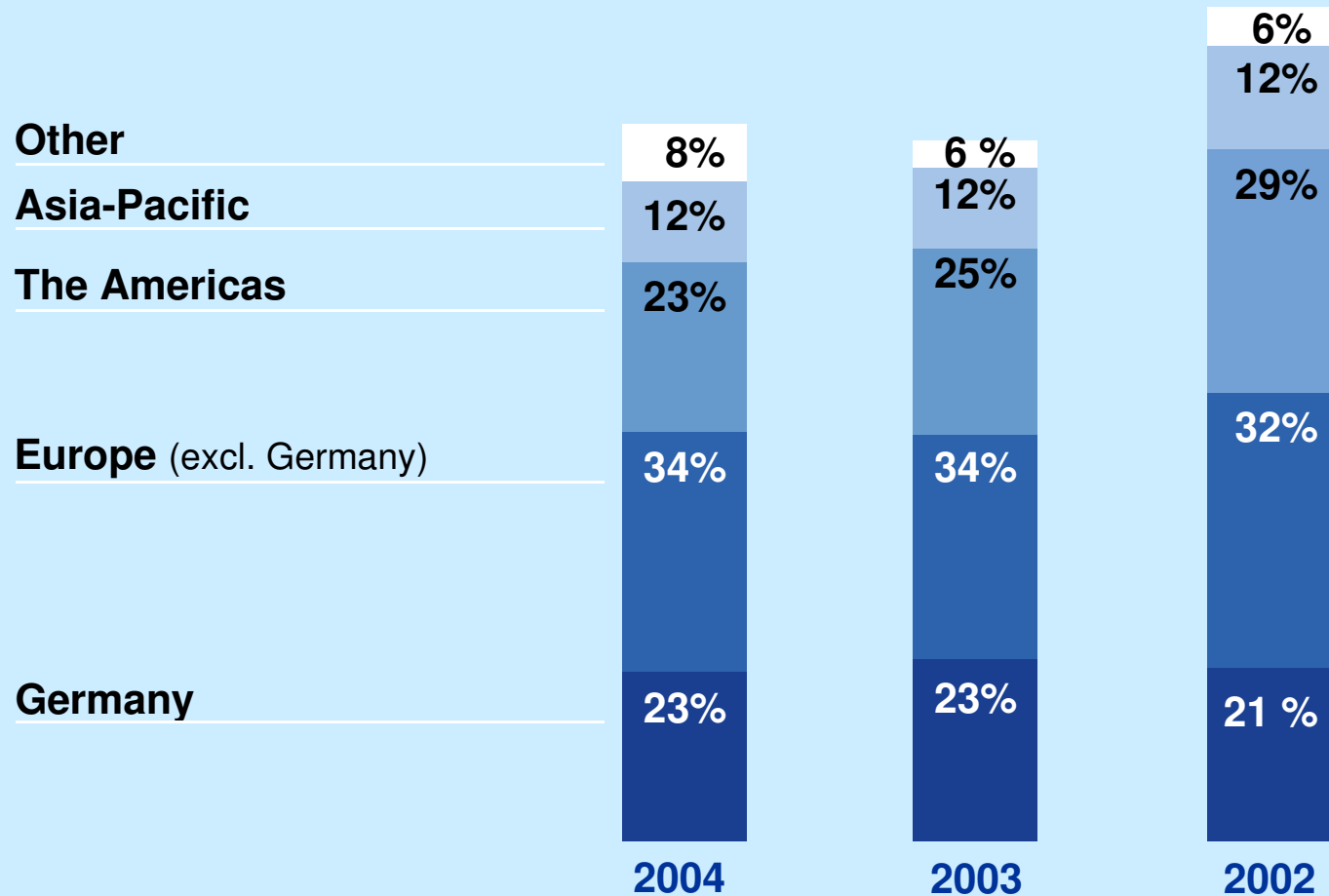
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(in billions of euros)

**75.2**

**74.2**

**84.0**



Siemens boasts a  
**comprehensive portfolio**  
in six business areas

# Our broad portfolio gives us a competitive edge

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## Managing Board of Siemens AG

### Operations

#### Information and Communications

Communications  
(Com)

Siemens Business Services  
GmbH & Co. OHG (SBS)

#### Transportation

Transportation  
Systems

(TS)  
Siemens VDO  
Automotive AG (SV)

#### Automation and Control

Automation and Drives  
(A&D)

Industrial Solutions  
and Services (I&S)

Logistics and Assembly  
Systems (L&A)

Siemens Building  
Technologies (SBT)

#### Medical

Medical Solutions  
(Med)

#### Lighting

Osram GmbH

#### Power

Power Generation  
(PG)

Power Transmission  
and Distribution (PTD)

#### Financing and Real Estate

Siemens Financial  
Services GmbH (SFS)

Siemens Real Estate  
(SRE)

### Corporate Departments

Corporate Development  
(CD)

Corporate Finance  
(CF)

Corporate Personnel  
(CP)

Corporate Technology  
(CT)

### Corporate Centers

Corporate  
Communications (CC)

Corporate Information  
Office (CIO)

Global Procurement and  
Logistics (GPL)

Chief Economist /  
Corporate Relations (ECR)

Management Consulting  
Personnel (MCP)

### Regional organization

Regional Organization Germany (RD), Regional Companies, Representative Offices, agencies

As of January 1, 2005

Our business area  
Information and Communications

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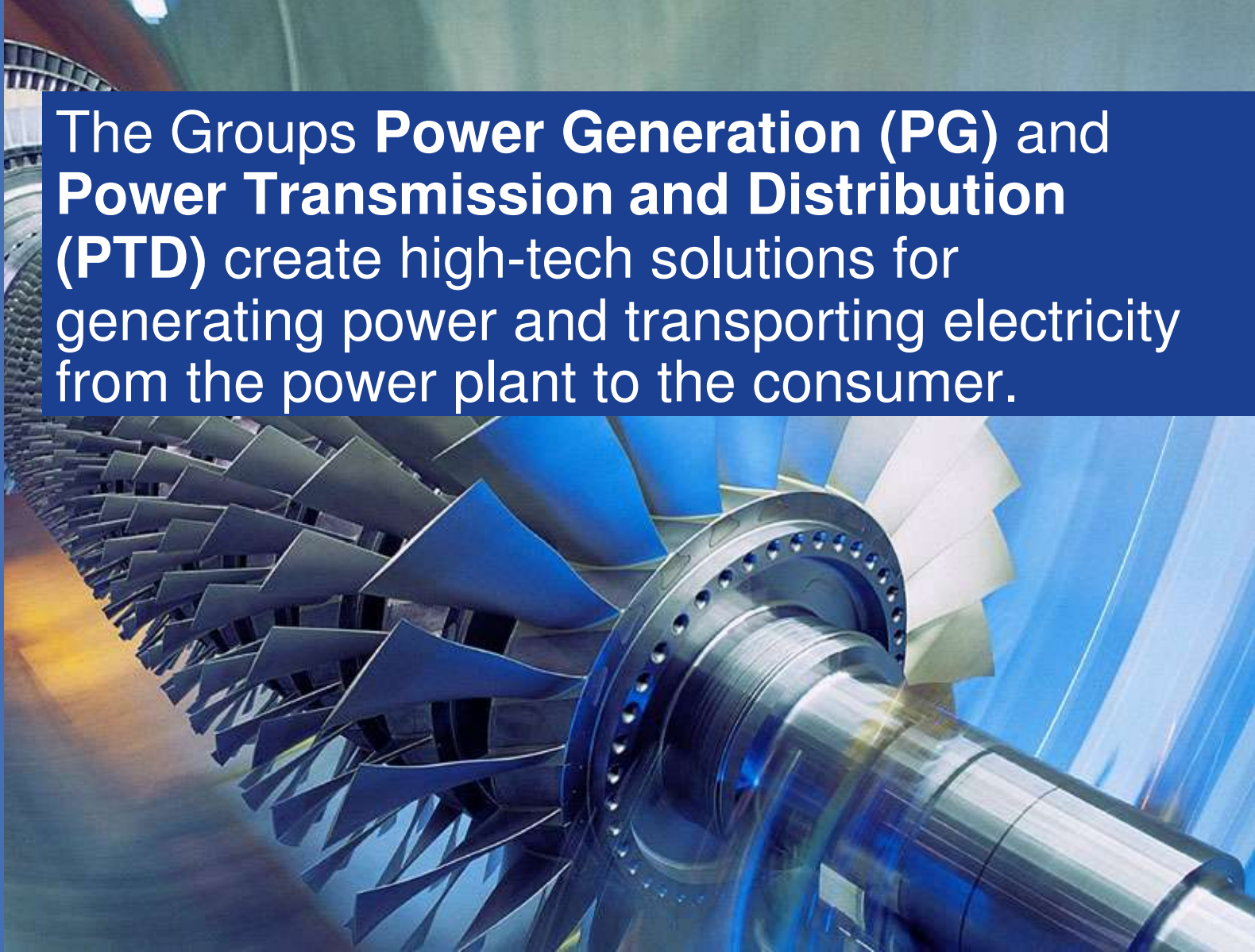
**The Communications Group (Com) and Siemens Business Services (SBS) provide a broad range of complex information and communications solutions.**

**Our business area**  
**Automation and Control**

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**The Groups Automation and Drives (A&D), Industrial Solutions and Services (I&S), Logistics and Assembly Systems (L&A) and Siemens Building Technologies (SBT) offer systems, solutions and services for industry and building automation.**



The Groups **Power Generation (PG)** and **Power Transmission and Distribution (PTD)** create high-tech solutions for generating power and transporting electricity from the power plant to the consumer.

# Our business area Transportation

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The Transportation business area, comprising **Siemens VDO Automotive (SV)** (automobile systems) and **Transportation Systems (TS)** (railway systems) is making mobility more efficient and environmentally friendly.

Our business area  
Medical

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**Medical Solutions (Med)** develops innovative technologies for diagnostic and therapeutic applications and provides services that optimize complete workflows in clinics and doctor's offices.



# Our business area

## Lighting

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The Lighting business area, comprising our subsidiary **Osram**, specializes in lighting sources, related electronic control gear and light management systems.

# Our Corporate Principles give us our basic orientation

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**WE STRENGTHEN OUR CUSTOMERS –  
to keep them competitive**



**WE PUSH INNOVATION –  
to shape the future**



**WE ENHANCE COMPANY VALUE –  
to open up new opportunities**



**WE EMPOWER OUR PEOPLE –  
to achieve world-class performance**



**WE EMBRACE CORPORATE  
RESPONSIBILITY –  
to advance society**